Minutes
April 4, 2023
Consultant Selection Committee - Corrected

A. ROLL CALL

The meeting was called to order by Consultant Selection Committee Chair Ruppert at 9 a.m. in the Larson Conference Room, General Aviation Terminal. Chair Ruppert and Committee Member Burns were present.

Authority Counsel and Staff present were Mr. Rozansky, Mr. Owens, Mr. Lobb, Mr. Keith, Mr. Dietrich, Ms. Best, Mr. Marlow and Ms. Menard.

B. PLEDGE OF ALLEGIANCE

Chair Ruppert led the Pledge of Allegiance.

C. AGENDA

Mr. Rozansky stated there were no additions or deletions to the agenda.

D. DISCUSSION ITEMS

1. **Interview Response to Request for Qualifications and Proposals (RFP) #23-5528, Airfield Lighting Replacement Consultant (Public comments accepted for each item)**

Introductory Comments

There were no introductory comments.

Interviews

Chair Ruppert welcomed AVCON, Inc. and reminded them that their presentation should last a maximum of 15 minutes to allow for a question-and-answer period afterward.

a. AVCON, Inc.

Mr. Sandeep Singh, Principal-in-Charge, introduced himself and the AVCON team consisting of Mr. Mark Goodacre, Project Manager, and Mr. Carl Johnson, Project Designer. Mr. Singh provided a background his firm's experience and presented an overview of AVCON's history. He highlighted their aviation lighting experience and similar projects completed at other airports. He reviewed their vision for the project and the experience of their team.

Mr. Goodacre presented an organization chart of his team that was augmented with a sub-consultant team who would provide specialty services. He reviewed their project understanding and explained the preliminary and design phase of the project. He presented several aspects that they would incorporate into the project including safety considerations, ease of maintenance, sustainability and resiliency concepts. He reviewed quality control and cost control processes that they put in place as well as scheduling coordination. Mr. Goodacre reviewed how they would assist in the bidding and negotiation

process as well as the inspection process. He provided a color-coded phasing plan of how the work could be done at night and with only partial runway closures during the day.

Mr. Singh concluded their presentation by reiterating their airfield lighting and other experience at the Naples Airport, in Florida and throughout the U.S. as well as their value-added services.

A question-and-answer period followed.

b. Hanson Professional Services, Inc.

Chair Ruppert welcomed the Hanson team and reminded them that their presentation should last a maximum of 15 minutes to allow for a question-and-answer period afterward.

Mr. Blake Swafford, Project Principal, from Hanson introduced himself; Mr. Mike Harris, Project Manager; and Mr. Kevin Lightfoot, Airfield Lighting Design. He explained that they have brought Quantum Electrical onto the project and provided an organizational chart outlining their staff and resources.

Mr. Harris presented several airfield lighting projects that Hanson has worked on. He highlighted the runway rehabilitation project that they completed at the Everglades Airpark and highlighted some of the electrical vault work that Quantum has completed in Florida. Mr. Harris displayed a list of projects that Hanson has completed at the Naples Airport. He provided an overview of their Hurricane Ian response efforts at the Naples Airport. Mr. Harris reviewed their phasing approach to the project and suggested the evaluation of vault replacement for resiliency.

Mr. Lightfoot presented their approach to airfield lighting and reviewed electrical vault design considerations.

Mr. Harris addressed permitting considerations about the electrical vault as well as phasing considerations. He explained the project schedule and addressed their current workload with several current design projects to be completed before the contract. He provided an overview of the quality assurance and bidding/construction processes and their experience with the funding process. He highlighted their value-added services to include GIS database integration, safety management system, resiliency case study/research and airfield lighting expertise. Mr. Harris concluded their presentation by reiterating their expertise, knowledge of airfield lighting, and partnership with Naples Airport.

A question-and-answer period followed.

Initial Rankings

Chair Ruppert commented that both presenters had great submissions. He requested Commissioner Burns to provide his initial rankings. Commissioner Burns said it was clear that Hanson was way ahead of AVCON because of the work they have already been doing at the airport. He said that even though the Board has not yet approved the Consultant Selection Committee rankings for the on-call engineering consultant, Hanson was recommended as one of the top three firms. He added that it would be in the NAA's best interest to select Hanson because they are farther ahead in the process. He asked staff how quickly AVCON could be brought up to speed; and from a legal, ethical standpoint, was the information provided by Hanson available to pass on to AVCON. Mr. Rozansky said that it could be done because

the NAA paid for the work and the information belongs to us. He stated that if it was a detailed design, that would be a different discussion. Mr. Rozansky said that AVCON would have a slightly longer learning curve, but not as steep because they are working on a similar project in Daytona related to Hurricane Nicole damage. Mr. Keith said AVCON's presentation focused more on what their approach would be and how they would break up the project, providing us with a little more detail on what they would do here. He said Hanson has advanced knowledge and presented a broader view.

Chair Ruppert said that Hanson does have an advantage because of their familiarity, but AVCON's approach to materials and detail was much greater. He also said AVCON did a better job with the assessment of costs and took a more thoughtful approach to their presentation to address and approach issues.

Mr. Rozansky stated that the one differentiator he observed was the appearance of AVCON's bench of electrical engineering resources. Mr. Lobb stated that in contrast, Hanson would be teaming up with a sub-consultant to aid in their electrical engineering resources. Mr. Rozansky said that AVCON's concept about redundancy in runway circuits for ease of maintenance was beneficial. Chair Ruppert thought AVCON's presentation about breaking the project out into quadrants and running replacement lights at eight feet, keeping 10 feet operational was smart. Mr. Keith stated that AVCON's presentation focused on our situation, and he agreed with Mr. Rozansky regarding the electrical bench depth that AVCON has as opposed to hiring a subconsultant. He added that AVCON presents airfield lighting and airfield safety programs for the Florida Airports Council and other organizations.

Chair Ruppert said he was impressed that AVCON addressed Mr. Marlow and stated that AVCON's presentation was very good.

Mr. Lobb commented that we currently don't have any active projects with AVCON and we have 10 other projects ongoing with Hanson with Mr. Harris as the Lead Project Manager. He said that we must make sure the 10 other projects don't slip because some of them have serious deadlines.

Final Rankings

Commissioner Burns moved to recommend AVCON, Inc. for RFP #23-5528, Airfield Lighting Replacement Consultant. Chair Ruppert seconded.

Before a vote was taken, Mr. Owens stated that procedurally, the Committee needs to rank the two firms in order of preference.

Commissioner Burns amended his motion to rank the firms in this order: 1) AVCON, Inc; 2) Hanson Professional Services, Inc. Chair Ruppert seconded. The motion passed unanimously 2-0.

E. PUBLIC COMMENTS

There were no public comments.

F. CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/ MEETINGS

There were no additional comments or requests/meetings.

G. ADJOURN

The meeting adjourned at 10:58 a.m.

Christopher A. Rozansky
Secretary

CITY OF NAPLES AIRPORT AUTHORITY (NAA)
Board of Commissioners
Notice of Consultant Selection Committee Meeting

FINAL AGENDA

General Aviation Terminal, Larson Conference Room, 160 Aviation Drive N., Naples, FL
Tuesday, April 4, 2023
8:30 a.m.

Commissioner Kerry C. Dustin – Chair
Commissioner Rick Ruppert – Vice Chair, Consultant Selection Committee Chair, Audit Committee Member
Commissioner Rita Cuddihy – NCC and TAC Liaison
Commissioner Robert P. Burns – Consultant Selection Committee Member, Audit Committee Member
Commissioner Terrence W. Cavanaugh – Audit Committee Chair
Executive Director: Christopher A. Rozansky
Authority Attorney: William L. Owens, Esq. of Bond, Schoeneck & King, PLLC

Welcome. If you wish to address the Consultant Selection Committee regarding an item listed on the Agenda, please complete a Speaker Registration form and hand it to the Executive Assistant prior to consideration of that item. We ask that speakers limit comments to 5 minutes and that large groups name a spokesperson whenever possible. All written, audio-visual, and other materials distributed to Committee members or staff during this meeting will become the property of NAA and will be a public record. Thank you for your interest and participation.

NOTICE

Formal action may be taken on any item listed on the Agenda below, or added to the Agenda before or during the meeting, or discussed during the meeting without being added to the Agenda. Also, the sequence of items may be changed as the meeting progresses.

Any person who decides to appeal a decision of this Committee with respect to any matter considered at this meeting (or hearing) will need a record of the proceeding and may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be heard.

Any person with a disability requiring auxiliary aids or services in order to participate in this proceeding for meetings at the City Council Chamber may call the City Clerk's Office at 213-1015, or for meetings at the Airport Office Building, the NAA Executive Assistant's Office at 643-0733, with requests at least two business days before the meeting.

Information on Action Items and other items which has been provided in advance of this meeting may be inspected at the office of the Executive Assistant, General Aviation Terminal Building, 2nd Floor, 160 Aviation Drive North. Minutes of this meeting will be prepared for Board approval, usually at the next Regular Meeting.

A. ROLL CALL

B. PLEDGE OF ALLEGIANCE

C. AGENDA (Add, delete or re-sequence items)

D. DISCUSSION ITEM (Public comments accepted for each item; 5 minute limit)

1. Interviews Response to Request for Qualifications and Proposals (RFP) #23-5528, Airfield Lighting Replacement Consultant

   a. AVCON, Inc. 8:40 a.m.

   b. Hanson Professional Services 9:15 a.m.

E. CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/MEETINGS

F. ADJOURN

Information on Discussion Items and other items which has been provided in advance of this meeting may be inspected at the office of the Executive Assistant, General Aviation Terminal Building, 2nd Floor, 160 Aviation Drive North. Minutes of this meeting will be prepared for Board approval, usually at the next Regular Meeting.

NOTE: The Consultant Selection Committee is comprised of Committee Chair Ruppert and Commissioner Burns. All NAA Commissioners are welcome to attend and can "opt in" to participate and vote.