CITY OF NAPLES AIRPORT AUTHORITY (NAA)
Board of Commissioners
Notice of Consultant Selection Committee Meeting

AGENDA

General Aviation Terminal, Larson Conference Room, 160 Aviation Drive N., Naples, FL
Tuesday, March 28, 2023
8:30 a.m.

Commissioner Kerry C. Dustin – Chair
Commissioner Rick Ruppert – Vice Chair, Consultant Selection Committee Chair, Audit Committee Member
Commissioner Rita Cuddihy – NCC and TAC Liaison
Commissioner Robert P. Burns – Consultant Selection Committee Member, Audit Committee Member
Commissioner Terrence W. Cavanaugh – Audit Committee Chair
Executive Director: Christopher A. Rozansky
Authority Attorney: William L. Owens, Esq. of Bond, Schoeneck & King, PLLC

Welcome. If you wish to address the Consultant Selection Committee regarding an item listed on the Agenda, please complete a Speaker Registration form and hand it to the Executive Assistant prior to consideration of that item. We ask that speakers limit comments to 5 minutes and that large groups name a spokesperson whenever possible. All written, audio-visual, and other materials distributed to Committee members or staff during this meeting will become the property of NAA and will be a public record. Thank you for your interest and participation.

NOTICE

Formal action may be taken on any item listed on the Agenda below, or added to the Agenda before or during the meeting, or discussed during the meeting without being added to the Agenda. Also, the sequence of items may be changed as the meeting progresses.

Any person who decides to appeal a decision of this Committee with respect to any matter considered at this meeting (or hearing) will need a record of the proceeding and may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be heard.

Any person with a disability requiring auxiliary aids or services in order to participate in this proceeding for meetings at the City Council Chamber may call the City Clerk's Office at 213-1015, or for meetings at the Airport Office Building, the NAA Executive Assistant's Office at 643-0733, with requests at least two business days before the meeting.

Information on Action Items and other items which has been provided in advance of this meeting may be inspected at the office of the Executive Assistant, General Aviation Terminal Building, 2nd Floor, 160 Aviation Drive North. Minutes of this meeting will be prepared for Board approval, usually at the next Regular Meeting.

A. ROLL CALL

B. PLEDGE OF ALLEGIANCE

C. AGENDA (Add, delete or re-sequence items)

D. DISCUSSION ITEM (Public comments accepted for each item; 5 minute limit)

1. Interviews Response to Request for Qualifications and Proposals (RFP) #22-5520, On-Call Engineering Consultant Services

a. AVCON, Inc.	8:40 a.m.
b. Hole Montes, Inc.	9:15 a.m.
c. Hanson Professional Services, Inc.	9:50 a.m.
d. Michael Baker International, Inc.	10:25 a.m.
e. Infrastructure Consulting & Engineering, PLLC (ICE)	11 a.m.
f. American Infrastructure Development, Inc. (AID)	11:35 a.m.

E. CORRESPONDENCE/COMMISSIONER COMMENTS & REQUESTS/MEETINGS

F. ADJOURN

Information on Discussion Items and other items which has been provided in advance of this meeting may be inspected at the office of the Executive Assistant, General Aviation Terminal Building, 2nd Floor, 160 Aviation Drive North. Minutes of this meeting will be prepared for Board approval, usually at the next Regular Meeting.

NOTE: The Consultant Selection Committee is comprised of Committee Chair Ruppert and Commissioner Burns. All NAA Commissioners are welcome to attend and can "opt in" to participate and vote.

To: Honorable Chair of the Consultant Selection Committee and Commissioners

From: Christopher A. Rozansky, Executive Director

By: Kerry Keith, Senior Director of Airport Development

Meeting Date: March 28, 2023

Re: **DISCUSSION ITEM**

1. **Interviews Response to Request for Qualifications and Proposals (RFP) #22-5520, On-Call Engineering Consultant Services**

ACTION REQUESTED: Interview the six shortlisted firms and make a ranked recommendation for the full Board for their meeting on April 20, 2023.

BACKGROUND:

An RFP for the On-Call Engineering Consultant Services was issued on December 27, 2022. The RFP was advertised and posted to the www.flynaples.com website, the Naples Daily News, DemandStar and the Florida Airports Council. DemandStar broadcast to 329 firms; 29 firms downloaded the documents; staff also sent notice of the RFP to the NAA vendor database of 82 consultants.

Prior to the submittal deadline of February 8, 2023, received eight (8) proposals in response to the RFP for the On-Call Engineering Consultant Services. Every submittal was carefully evaluated by NAA Staff, and it has been determined at a public meeting held on February 27, 2023, that although all submittals meet the required criteria contained in the RFP, six are especially well-suited for this work. Staff shortlisted six (6) firms to move forward with presentations to the Consultant Selection Committee.

The Consultant Selection Committee meeting is scheduled for Tuesday, March 28, 2023, at 8:30 a.m. The first five minutes of the meeting will allow time for Committee member comments and questions regarding the RFP and selection process. Once that is completed, the firm will have up to 15 minutes for their presentation followed by a 15-minute question and answer period.

Please see the enclosed supplemental information: (1) Summary of the RFP and addendums; (2) historical expenditures; (3) References; and (4) Summary of feedback from firms that did not submit a proposal. The entire RFP is available at: https://www.flynaples.com/request-for-qualifications-on-call-engineering/

After the presentation is complete, the Committee will be asked to provide a recommendation regarding the firm. The results of the Consultant Selection Committee will be presented to the full Board for approval on April 20, 2023.

COMMUNICATIONS PLAN: The firm will be notified of the final recommendation, and the results will be posted on our web site.

Consultant Selection Committee Meeting of March 28, 2023

Supplemental Information

RFP 22-5520, On-Call Engineering Services

Issued December 27, 2022

I. SCOPE OF SERVICES AND DELIVERABLES

In accordance with Florida Statute 287.055, Consultant's Competitive Negotiation Act, the City of Naples Airport Authority (NAA) is seeking responses to a Request for Proposals and Qualifications ("RFP") from qualified and experienced engineering firms for professional engineering services for the NAA, with the intent of obtaining proposals from interested and qualified Consultants in accordance with the terms, conditions and specifications stated or attached. The Consultant, at a minimum, must achieve the requirements of the Specifications or Scope of Work stated.

The Authority reserves the right to modify this scope during negotiations for budgetary reasons.

"Small Projects" in accordance with Florida Statute, Chapter 287.055 may include the following:

- Environmental Studies, Permitting and Mitigation
- DBE Program
- Stormwater Improvements
- GIS Program and Surveying
- Airside/Landside Site and Utility Development
- Runway and Taxiway Improvements
- Fuel farm improvements
- Airfield Electrical (lighting, signage, NAVAIDs)
- Facility Protection from Hurricanes
- Ramp and Hangar Area Development
- Airport Fencing
- Vegetation and Wildlife Management
- Assisting in preparation of necessary applications for local, state, and federal grants
- Any other consulting service required for proper maintenance, planning, and development at the Naples Airport.

The scope of these small projects includes the basic engineering services normally required for airport development projects. It involves services generally of a civil/geotechnical engineering nature. In addition, there may be some services outside those normally considered basic that are discussed above. The basic services are usually conducted in, but are not limited to, the five distinct and sequential phases summarized below:

1. **Preliminary Phase.** This phase involves those activities required for defining the scope of a project and establishing preliminary requirements. Some examples of activities within this phase of a project include, but are not limited to:
    a) Coordinating with the Sponsor on project scope requirements, finances, schedules, operational safety and phasing considerations, site access and other pertinent matters.

b) As applicable, coordinating project with local FAA personnel and other interested stakeholders to identify potential impacts to their operations.
c) Planning, procuring, and/or preparing necessary surveys, geotechnical engineering investigations, field investigations, and architectural and engineering studies required for design considerations.
d) Developing design schematics, sketches, environmental and aesthetic considerations, project recommendations, and preliminary layouts and cost estimates.
e) Preparing project design criteria and other bridging documents commonly used for alternative project delivery methods such as design/build contracting.

2. **Design Phase.** This phase includes all activities required to undertake and accomplish a full and complete project design. Examples include, but are not limited to, those below:
    a) Conducting and attending meetings and design conferences to obtain information and to coordinate or resolve design matters. 9/25/2015 AC 150/5100-14E Change 1 1-3
    b) Collecting engineering data and undertaking field investigations; performing geotechnical engineering studies; and performing architectural, engineering, and special environmental studies.
    c) Preparing necessary engineering reports and recommendations.
    d) Preparing detailed plans, specifications, cost estimates, and design/construction schedules.
    e) Preparing Construction Safety and Phasing Plan (CSPP).
    f) Printing and providing necessary copies of engineering drawings and contract specifications.

3. **Bidding and Negotiation Phase.** These activities are sometimes considered part of the construction phase. They involve assisting the Sponsor in advertising and securing bids, negotiating for services, analyzing bid results, furnishing recommendations on the award of contracts, and preparing contract documents.

4. **Construction Phase.** This phase may include all basic services rendered after the award of a construction contract, including, but not limited to, the following activities:
    a) Providing consultation and advice to the Sponsor during all phases of construction.
    b) Representing the Sponsor at preconstruction conferences.
    c) Inspecting work in progress periodically and providing appropriate reports to the Sponsor.
    d) Reviewing and approving shop and erection drawings submitted by contractors for compliance with design concept/drawings.
    e) Reviewing, analyzing, and accepting laboratory and mill test reports of materials and equipment.
    f) Assisting in the negotiation of change orders and supplemental agreements.
    g) Observing or reviewing performance tests required by specifications.
    h) Determining amounts owed to contractors and assisting Sponsors in the preparation of payment requests for amounts reimbursable from grant projects.
    i) Making final inspections and submitting punch-lists and a report of the completed project to the Sponsor.
    j) 10. Reviewing operations and maintenance manuals. 9/25/2015 AC 150/5100-14E Change

5. **Project Closeout Phase.** This phase includes all basic services rendered after the completion of a construction contract, including, but not limited to, the following activities:
    a) Making final inspections and submitting punch-lists and a report of the completed project to the Sponsor.
    b) Providing record drawings.
    c) Preparing summary of material testing report
    d) Preparing summary of project change orders
    e) Preparing grant amendment request and associated justification, if applicable.

f) Preparing final project reports including financial summary.
g) Obtaining release of liens from all contractors.

This list is not inclusive and is subject to change as priorities and funding change. Should any project that is active extend past the contract termination date, that contract shall be extended until completion of such project.

ADDENDUM ISSUED

Addendum 1 Issued January 13, 2023

Questions and Answers

Q.1. Paragraph G. "Instructions For Bidders," states "…all DBE confirmation letters requested in Section X.A. may be included as an appendix at the end of the submittal."
This doesn't apply to this solicitation, correct?

A.1. The respondent may make reference to DBA compliance, however, should any work assigned to the selected firm where Federal grants fund a specific project, then the FAA provisions for Professional Services as set forth in "Certification of Bidder Regarding Debarment" state will apply.

END: Addendum NO 1

Addendum 2 Issued January 31, 20223

Contract Documents.

A change to the location of the NAA Consultant Selection Committee Meeting location *from* the AOB Conference Room *to* the Larson Conference Room. 160 Aviation Drive North, Naples FL. Second floor of the General Aviation Terminal.

A change to the start time of the meeting *from* 9:00 a.m. *to* 8:30 a.m.

TIMELINE:

Scheduled Item	Scheduled Date
Request for Qualifications (RFP) Issue Date	Tuesday, December 27, 2022
Requests for Information Deadline (Questions) emailed to lbest@flynaples.com Microsoft WORD format	Friday, January 20, 2023, by 5:00 p.m. Local time.
Final Addendum Issued on www.flynaples.com	Monday, January 23, 2023, by 5:00 p.m. Local time.
RFP Submittal Deadline and Location Naples Airport GA Terminal- 2nd Floor Receptionist Desk	Wednesday, February 8, 2023, by 3:00 p.m. local time

160 Aviation Drive North, Naples Florida 34104	
Staff Committee Evaluation of Submittals to Determine Shortlist Public Meeting - Naples Airport Larson Conference Room 160 Aviation Drive North, Naples, FL 34104, and ZOOM (see page 8)	Monday, February 27, 2023, 2:30 p.m. Local time.
Publication of Shortlist on www.flynaples.com	Tuesday, February 28, 2023, by 5:00 p.m. Local time
Presentations and Interviews -NAA Consultant Selection Committee Public Meeting – Larson Conference Room, 160 Aviation Drive North, Naples FL. Second Floor of the General Aviation Terminal.	Tuesday, March 28, 2023, ~~from 9:00~~ 8:30-12:00, ~~AOB Conference Room~~ Larson Conference Room
Selection Committee Ranking Approval by NAA Board	Thursday, April 20, 2023
Contract Negotiations Begin With #1 Ranked Firm	Within one week from Board Approval.

END: Addendum NO 2

Historical Expenditures

Annual Budget for On Call Engineering Consulting Services: $100,000

Amounts spent in past three years to five years for similar work: $141,125.

Cost Center/Department/Fund: Capital Improvement Budget (CIP)

Reference Checks, (three per submittal)

AVCON, Inc.

A. *Treasure Coast International Airport – Stan Payne,Sr. Economic Development Advisor*

1. *Their knowledge exceeds industry standards.*
2. *Our agreement is not an on-call agreement, but Avcon treats it as such, much to our benefit, and successes*
3. *Avcon is flexible and responsive to our needs, despite sometimes "uncomfortable" demands*
4. *Avcon takes the time to be well versed in understanding the key elements of our projects*
5. *Avcon always has the knowledge of the project and familiar with local permitting.*
6. *We would absolutely use Avcon again.*

B. *Kissimmee Gateway Airport -Shaun Germolus, Director of Aviation*

1. *AVCON is very knowledgeable and has nearly 35 years' experience in Florida.*
2. *AVCON has served our airport very well for 14 years providing planning, engineering and administrative assistance for various types of airport projects.*

3. *AVCON has always had the capacity to assist us and responds very quickly to inquiries.*
4. *AVCON understands the process very well from initial planning to close out procedures.*
5. *Yes. Again, 14 years of experience with our airport / city.*
6. *Yes. We recently selected AVCON to provide services for another 5-year term.*

C. *Sebring Airport Authority – Mike Willingham, Executive Director*

1. *Consultant's knowledge of standards and procedures:* ***Excellent.***
2. *Specialized experience and technical competence in the variety of types of work required under an on-call based agreement:* ***I have found them skilled at all tasks.***
3. *Capacity to accomplish the work in the required time:* ***Always.***
4. *Understanding of key elements of your project, approach to project, plan for cost control, construction safety and phasing plans:* ***They always work to understand our unique environment and incorporate into plans and specifications.***
5. *Did the Consultant have knowledge of the project and the area and local permitting knowledge?* ***Yes.***
6. Would you use AVCON, Inc. again? **Yes.**

Hole Montes, Inc.

A. *Collier County Airport Authority -Andrew Bennett, Executive Manager, Collier County Airport Authority*

1. *Hole Montes, Inc. served as the design team and Engineer of Record for three recent projects: Runway 18-36 Rehabilitation (IMM), New Taxiway Charlie Extension (IMM), and Runway 15-3 Reconstruction(X01).*
2. *In addition to the above referenced projects, Hole Montes, Inc. has provided support for environmental mitigation compliance, hangar construction evaluation, estimation calculations, and CEI services.*
3. *Hole Montes, Inc. brings a hands-on approach with superb attention to detail. All projects were completed within budget and responses to inquiries were always provided within 24 hours.*
4. *There was never a circumstance where Hole Montes's understanding of the project elements or CSPP was questioned.*
5. *Hole Montes has thorough knowledge of the project areas and local permitting requirements.*
6. *We continue to use Hole Montes; they are currently designing a 12K sq/ft community hangar at MKY.*

B. *Owen-Ames-Kimball – Abel Natali, Director of Operations*

1. *Very knowledgeable firm. We have worked with Hole Montes on a number of occasions recently, and each time has been a successful endeavor.*
2. *They are very technically knowledgeable with codes, airport regulations and design specifications best practices that best meet criteria in successful project delivery.*
3. *Hole Montes understands timeframes and works to ensure schedule adherence.*
4. *Hole Montes is very adept at understanding the aviation environment. They have completed a variety of projects both landside and airside successfully.*
5. *Hole Montes has a great depth of knowledge with regard to permitting and local conditions related to the airport environment.*
6. *We would use Hole Montes again without question.*

C. *RSW- Scott Sheets- spoke to him and sent the form three times and copied Hole Montes.*

1. *Hole Montes has continuously exhibited the ability to keep abreast of airport design standards and the ability to follow established procedures as well as develop procedures when needed.*
2. *Hole Montes has been involved in a variety of environmental, drainage, structural, and airfield pavement projects over the years at Page Field.*
3. *Hole Montes stays on schedule and provides agreed upon deliverables on time and on schedule.*

4. *Perhaps one of the things I appreciate most about working with Hole Montes is their ability to construct a project specific CSPP and hold contractors accountable for following the plan.*
5. *Hole Montes has performed numerous airport projects in SW Florida and has the local knowledge that is so valuable to get through the often-cumbersome permitting processes.*
6. *Absolutely we would use Hole Montes again. We have had a great mutual working relationship.*

Hanson Professional Services, Inc.

A. *Vero Beach Regional Airport Todd Scher, Airport Director*

1. *Consultant's knowledge of standards and procedures:* ***Excellent***
2. *Specialized experience and technical competence in the variety of types of work required under an on-call based agreement:* ***Excellent. Every project that Hanson has been involved in has been finished on time, with some being completed early.***
3. *Understanding of key elements of your project, approach to project, plan for cost control, construction safety and phasing plans:* ***Excellent***
4. *Did the Consultant have knowledge of the project and the area and local permitting knowledge?* ***Yes***
5. *Would you use Hanson again?* ***Unquestionably and without hesitation…yes!***

B. *Winter Haven Regional Airport – Alex Vacha- Director*

1. *Consultant's knowledge of standards and procedures:* ***Highly knowledgeable and experienced.***
2. *Specialized experience and technical competence in the variety of types of work required under an on-call based agreement:* ***Highly experienced and a high level of technical competence.***
3. *Capacity to accomplish the work in the required time:* ***Excellent capacity to accomplish work in the required time.***
4. *Understanding of key elements of your project, approach to project, plan for cost control, construction safety and phasing plans:* ***Exceptional understanding of all listed aspects of our projects.***
5. *Did the Consultant have knowledge of the project and the area and local permitting knowledge?* ***Yes, very much so.***
6. *Would you use Hanson Professional Services again?* ***Yes, we work with Hanson Professional Services several times per week on average.***

C. *Sarasota Bradenton International Airport- Kenneth Hinkle, Senior Project Manager for Kent Bontrager*

1. *Hanson is very knowledgeable of FAA Standards and Procedures. Personnel continue to stay updated on Standards and Regulations. Employees attend periodic update training.*
2. *Hanson has an expansive company talent base within the organization and coordinates with all available personnel to complete assignments.*
3. *Hanson always devotes the required personnel for project assignments, they willingly make personnel available to work on specialty elements within a project. They make special effort to complete all tasks on time.*
4. *Hanson prepares effective and thorough CSPPs. They understand all aspects of airfield construction. They have many long-term personnel and are effective in cost management. Their employees are always ready and willing to tackle any issues. They are methodical in their approach to project management.*
5. *Hanson personnel have acute knowledge of airport projects and the federal requirements of both design and construction projects. Their Resident Project Representatives are seasoned in the profession and are fully trained in all disciplines of airport construction; they continue to advance their educational skills as effective project managers.*
6. *Would you use Hanson Professional Services again? Most definitely, Hanson has worked on both large and small projects and offers competitive staffing rates. They are thorough and immediately notify owners of not only problems but also of solutions.*

Michael Baker International

A. *St.Pete Clearwater International Airport- Mark E. Sprague, C.M., Deputy Director*

1. *Michael Baker has the knowledge of standards and procedures as well as the Advisory Circulars.*
2. *They have performed several terminal renovation projects, a baggage handling project and a couple of civil/site design projects for us.*
3. *They have met all the required, set deadlines*
4. *They exceed in understanding key elements of our projects, approach and plans for cost control.*
5. *They have knowledge of the area and local permitting knowledge.*
6. *We will use Michael Baker International again.*

B. *Lee County Port Authority- David Morris- Project Manager Engineering and Construction*

1. *Consultant's knowledge of standards and procedures:* ***Very Good***
2. *Specialized experience and technical competence in the variety of types of work required under an on-call based agreement:* ***Very good.***
3. *Capacity to accomplish the work in the required time:* ***Michael Baker performed CEI services for the construction of our new Airfield Lighting Vault and accomplished all tasks required within the contract time.***
4. *Understanding of key elements of your project, approach to project, plan for cost control, construction safety and phasing plans: Very good understanding.* ***Michael Baker was always engaged and asked key questions when needed.***
5. *Did the Consultant have knowledge of the project and the area and local permitting knowledge?* ***Yes***
6. *Would you use Michael Baker International again?* ***Yes***

C. *Punta Gorda Airport – Ron Ridenour, Director of Projects*

1. *Very Good – MB is up to speed on FAA, FDOT and Local standards, practices, and procedures. MB is very involved with Florida Airport Council (FAC).*
2. *MB is a multiple disciplined firm. They have contracted with PGD on civil, building, environmental and other airport related projects.*
3. *For the most part MB maintains project schedules. However, like all firms I have ever worked with, they get behind at times. Being behind is not the norm for MB.*
4. *Very Good. MB develops detailed scope of work so everyone is clear on the project approach. MB is not a nickel and dime firm. MB only submits amendments for true out of scope work or new work as added by the Owner. Safety Plans are coordinated with Operations and Air Traffic Control in advance.*
5. *MB had good knowledge of the project and area. MB came up to speed on local permitting requirement fast.*
6. *Yes, we continue to issue MB contract under the continuing services contract.*

Infrastructure Consulting & Engineering (ICE)

A. *Ocala Intl Airport, City of Ocala- Matthew Grow, Airport Director*

1. *Excellent knowledge of airport standards and procedures.*
2. *We use ICE engineering, construction management, planning and architectural services. They are very competent.*
3. *Yes, no issues meeting deadlines.*
4. *No issues in comprehension of airport goals related to projects, costs, phasing or safety.*
5. *Went so far as to team with local subs to assist in providing that local permitting knowledge.*
6. *Would you use ICE again? Absolutely.*

B. *Okaloosa County Airports – Robert C. Rogers- Airport Deputy Director*

1. *Consultant's knowledge of standards and procedures:* ***No issues providing technical knowledge of projects or aviation standards.***
2. *Specialized experience and technical competence in the variety of types of work required under an on-call based agreement:* ***Understands FAA regulations/Advisory Circulars and has reach of expertise when needed.***
3. *Capacity to accomplish the work in the required time:* ***Unknown as there are many factors. Has provided support when needed to meet needs in past.***
4. *Understanding of key elements of your project, approach to project, plan for cost control, construction safety and phasing plans:* ***No issues with our west apron expansion project working CSPP items and SIDA fence moves.***
5. *Did the Consultant have knowledge of the project and the area and local permitting knowledge?* ***Yes.***
6. *Would you use ICE again?* ***Yes, we have and will continue.***

C. *Sebastian Municipal Airport, City of Sebastian, Jeffrey Sabo, Airport Manager*

1. *Consultant's knowledge of standards and procedures:* ***Excellent. We have had several projects with I.C.E. and their knowledge base has been detailed and correct in all matters.***
2. *Specialized experience and technical competence in the variety of types of work required under an on-call based agreement:* ***Their work for our airport has been consistently above expectations. The experience in aviation/airport projects shows in the intricacies that have come up in areas that others have missed.***
3. *Capacity to accomplish the work in the required time:* ***They stay on top of the external contacts and subcontractors to manage deadlines and keep the projects moving forward.***
4. *Understanding of key elements of your project, approach to project, plan for cost control, construction safety and phasing plans:* ***All aspects were covered thoroughly, from conception & design through each phase of the planning process.***
5. *Did the Consultant have knowledge of the project and the area and local permitting knowledge?* ***Yes. They are a valued partner throughout our projects and know the key players and processes.***
6. *Would you use ICE again?* ***Absolutely.***

American Infrastructure Development, Inc. (AID) Submitted four references

A. *Sarasota Manatee Airport Authority, Kent Bontrager, Vice President Engineering*

1. *Their knowledge of standards and procedures is excellent.*
2. *Specialized experience and technical competence in a variety of types of work is excellent.*
3. *AID had a difficult time keeping project schedules, but they were involved in six large projects at SRQ and their timelines overlapped.*
4. *They understand the key elements of the project, approach, and cost control.*
5. *AID has sufficient knowledge of permitting.*
6. *Yes, we would use AID again.*

B. *City of St. Petersburg/Albert Whitted Airport – Richard J. Lesniak, Airport Manager*

1. *AID has done multiple projects for the City of St. Pete/Albert Whitted Airport and have always shown excellent understanding of the various standards and procedures specific to FAA, FDOT, City and other applicable items such as building codes, engineering standards, etc.*
2. *AID has done multiple projects for the City of St. Pete/Albert Whitted Airport including hangar*

design/development, runway (pavement) rehab design and other standard airport and aeronautical related work.

3. *AID has performed their tasks within the prescribed time limits of each project they accomplished for the City of St. Pete/Albert Whitted Airport.*
4. *AID has always displayed a well-rounded comprehension of each project's goals, whether design or actual construction related for the City of St. Pete/Albert Whitted Airport.*
5. *Did the Consultant have knowledge of the project and the area and local permitting knowledge?*
   Yes
6. *Would you use AID again?*
   Yes – they are currently one of the City of St. Pete/Albert Whitted Airport's on-call A/E consultants.

C. *Virgin Islands Port Authority, Preston Beyer, Director of Engineering*

1. *VIPA: American Infrastructure Development, Inc. (AID) has demonstrated their core competency and understanding of design standards and procedures over the number of years that they have been providing services to the Virgin Islands Port Authority (VIPA). They have successful completed projects concerning the runway, taxiway, aprons, and terminal development that have assisted the Authority in maintaining and improving compliance with the Part 139 requirements while improving the condition of the airport's facilities. Additionally, on the services side, AID has demonstrated significant knowledge in their adherence to design standards and ability to seamlessly move through the design process with little need for significant oversight, truly serving in the Authority's best interest.*
2. *VIPA: AID has provided a wide range of services to VIPA including planning level, conceptual and detailed design, and construction administration/construction oversight services. They have performed these services willfully, diligently, and with technical expertise at all stages of the project life cycle over the life of multiple on-call agreements with the Authority.*
3. *VIPA: AID has provided VIPA with quality deliverables on time and on budget for each of the projects that I have first-hand experience with them on. There have been no significant hurdles when it comes to the creation of scopes of work, proposals, or design documents within set deadlines. If there were ever going to be potential issues in maintaining deadlines, AID has the foresight to inform VIPA with significant advance to minimize any potential impacts of a slipped schedule and to ensure all components are adequately addressed ahead of time.*
4. *VIPA: AID has demonstrated significant understanding of all key elements of each of our projects that they have completed with the Authority. There have been no issues with cost control, developing project approach, or the development and ensuring contractor adherence to construction safety and phasing plans.*
5. *VIPA: AID has had significant experience working in our locale and as such had a solid understanding of the local permitting requirements that would be necessary for our projects. The majority of our permitting efforts were minor for their scopes of services and in the instances that significant permitting efforts were necessary with highly specialized experience, they were astute enough to bring their specialty subconsultant for assistance.*
6. *Would you use AID again? VIPA: I am unable to answer this question at this time due to an ongoing and active procurement process for services similar to what AID performs on behalf of VIPA.*
   (Note: The response to #6 was advised by their Legal Counsel as to how to respond. LJB)

D. *Brooksville-Tampa Bay Regional Airport, Steve Miller, Airport Manager*

1. *AID staff has an excellent grasp of state and federal standards and procedures of design, engineering, and construction standards, as well as grant requirements.*
2. *AID possesses the various internal resources needed to meet or exceed on call agreement requirements.*
3. *AID does a great job of managing projects and keeping contractors on schedule to the best of their abilities. We used three of AID's on-site construction engineers (RPRs) during two different projects last year and all were phenomenal at managing the projects and overseeing the contractors!*
4. *AID managed two construction projects (runway rehab and runway de-coupling) simultaneously. Both projects had excellent safety plans and phasing plans were well coordinated with our operations team*

and tenants and were very effective and efficient. Costs were managed effectively and stayed within budget for both projects. One project finished a few days early and the other project was several months behind due to contractor issues that were beyond AID's control.

5. Did the Consultant have knowledge of the project and the area and local permitting knowledge? Yes. AID was intimately familiar with the project and the airport as they have worked on projects at our airport for the past 10+ years. They effectively addressed all county permitting requirements.

6. We would use AID again, Yes! Absolutely! They have a wonderful and knowledgeable staff and are enjoyable to work with!